



NSW Territory Manager

DO YOU HAVE A STRONG AFFINITY WITH AUSTRALIAN AGRICULTURE?

- Be at the forefront of cutting-edge research
- Family owned company based in Rural NW NSW
- Innovative and Environmentally conscious products
- 100% Manufactured in Goondiwindi, QLD.
- Attractive salary package

Growth Agriculture is one of Australia's most innovative and forward-thinking manufacturers and distributors of agricultural products. We are heavily focussed on developing environmentally conscious alternatives to synthetic chemical products.

Since 1992 – long before it was trendy to think this way our core philosophy has been : *"to develop and provide Products and Services which will enhance the production of food and fibre thus enabling primary producers to maintain viable enterprise whilst taking due care of the land and environment"*

The Role: To help growers and producers get as enthusiastic as we are about driving change whilst maximising profitability by

- Conducting regular farm visits with Growers
- Working closely with Agronomists, Consultants and Re-sellers
- Liaising with head office and the Growth Ag team

Growth Ag, in collaboration with our sister company Innovate-Ag have developed and registered an exciting new bio-insecticide based on peptides which has the potential to revolutionise the control of a number of pests across a broad spectrum of crops. We also have a range of alternative nutrition products that are helping producers move away from synthetic chemical fertilisers.

To help you and us achieve our goals you will need to be able to demonstrate

- A passion to drive change
- Desire to be a part of innovation and think outside the box
- Strong knowledge of the Australian Agriculture Industry, preferably in Cotton and Broadacre. Horticulture knowledge also desirable.
- Familiarity with agricultural inputs, foliar nutrition or IPM programs advantageous
- Excellent verbal communication with a personable approach to confidently build rapport with Growers and consultants through to re-sellers.
- Be based or willing to relocate to North West NSW

Growth Ag is a small but productive team, so you'll also need the ability to work efficiently under limited supervision work productively and cohesively within our small team.

Sales management skills like the ability to do Sales forecasting and budgeting, generating and meeting monthly sales targets will be a great benefit but we'll provide training to meet our own in-house reporting and administration requirements.

You need to be comfortable spending a mixture of time on farm and in a Business-to-Business setting. Although all sales are directed through the reseller network, a genuine affinity with rural producers is a must.

The successful candidate will have the opportunity to decide on how best to structure their remuneration package based around a fixed salary and a performance related bonuses and either company or employee supplied vehicle, phone and computer.

If this sounds like the opportunity for you, please forward your application and resume ATTN: Nick Watts E: nwatts@growthag.com.au

Applications close 5pm Friday 21st August